
Career Services and Placement



Career Services and Placement for The Duke MBA

The Career Services and Placement Office (CSO) recognizes that students enter The Fuqua School of Business with diverse career interests and various levels of job search and career planning skills. The services provided through the CSO are designed to meet a wide range of interests and needs.

Early in the first term, the CSO encourages students to begin assessing their skills, accomplishments, work styles, interests and goals. This knowledge provides the basis for résumés, cover letters, and interview themes, and helps the student identify and explore different areas of career interest. The CSO offers a series of classes that cover job-search techniques and skills, and reinforces the information with panel discussions, Career Fellow mentoring (hand-picked second-year students helping first-year students), résumé and cover letter reviews and mock interview opportunities. Career counselors make every effort to meet with students individually and often to monitor individual progress and offer guidance when needed.

The CSO also provides a wide range of resources for career exploration and many opportunities for interaction with professionals and recruiters:

- An extensive library of career books, articles, CD-ROM and online databases, including Bloomberg, Lexis/Nexis, and DataStream;
- An annual fall Career Fair featuring over 50 major national and international businesses interested in attracting Fuqua students;
- Over 190 Special Interest Presentations (SIPs) made by companies to students, typically consisting of prepared remarks by company representatives and alumni, a question-and-answer period, and a closing reception;
- Workshops and panel presentations by companies sponsored by student clubs and the CSO to discuss the working realities of careers in different functional areas such as investment banking, marketing, and consulting;
- Participation in major recruiting consortia held in conjunction with other top-tier business schools, such as the West Coast Recruiting Forum, multiple international consortia, and the Minority and Women MBAs consortia;

The CSO's extensive on-campus recruiting season, during which over 400 companies come to campus to interview students, results in placement for approximately 60-70 percent of the student body. Other employment opportunities are published through various online bulletin boards on campus. Between these different methods of placement support, and continued one-on-one counseling, the CSO proudly places over 98 percent of each class into internships and full-time positions yearly.

The comprehensive career planning program provided by Fuqua's Career Services Office is designed not only to provide ample opportunity for students to seek jobs, but also to teach students the invaluable job search and career planning skills they will use throughout their careers. It continues to provide support and resources to graduates long after their departure; Fuqua alumni may use the CSO resources whenever the need arises.

Companies Hiring at Fuqua in 1999-2000

(Permanent and Summer Employment as of June 1, 2000)

Fuqua Equity Partners support a variety of activities at the school through their financial giving. Equity Partners for 1999-2000 are shown in boldface.

A.T. Kearney, Inc.
The Advisory Board Company
Agilent Technologies Inc.
Agiliti Inc.
Alerts.com
Alliance Consulting Group, Inc.
Amazon.com
America Online, Inc.
American Express Company
American Management Systems, Incorporated
Amgen Inc.
Andersen Consulting LLP
Apple Computer, Inc.
Arthur D. Little, Inc.
Bain & Company, Inc.
Banco Nacional de Mexico S.A.
Banco Safra S.A.
Banco Santander Central Hispano, S.A.
Bank of America Corporation
The Bank of New York Company, Inc.
Bear, Stearns & Co. Inc.
Becton Dickinson and Company
Booz-Allen & Hamilton Inc.
The Boston Consulting Group, Inc.
Brown & Wood LLP
BuildNet, Inc.
Cahners--Reed Elsevier Inc.
Cap Gemini Ernst & Young LLC
Capital One Financial Corporation
CarrierPoint, Inc.
Cephren Inc.
Chanel S.A.
Charles Schwab & Co., Inc.
Charter Oak Investment Systems, Inc.
The Chase Manhattan Corporation
Citigroup Inc.
ClearNow, Inc.
The Clorox Company
Cluster Consulting
The Coca-Cola Company
Colgate-Palmolive Company
Corporate Directions, Inc.
Cox Communications, Inc.
Credit Suisse First Boston Corporation
DaimlerChrysler
Deere & Company
Dell Computer Corporation

Deloitte & Touche LLP
Delphi Automotive Systems
Delta Air Lines, Inc.
DB Alex. Brown LLC
Deutsche Bank Securities Inc.
Diamond Technology Partners
Donaldson, Lufkin & Jenrette Securities Corporation
Dove Consulting Group, Inc.
drugstore.com, inc.
Duke Corporate Education Services
Duke University
E.I. DuPont de Nemours and Company
Eastman Chemical Company
Eastman Kodak Company
eBrainstorm, Inc.
eCustomers.com, Inc.
Electronic Data Systems Corporation
Eisai, Inc.
eKnitting.com
Eli Lilly and Company
EMC Corporation
Fannie Mae
Federated Investors, Inc.
First Union Corporation
FleetBoston Financial Corp.
FleetBoston Robertson Stephens Inc.
flypaper.com
Ford Motor Company
Fuji Photo Film Co., Ltd.
Garden.com Inc.
GE Capital
General Electric Company
General Mills, Inc.
General Motors Corporation
The Gillette Company
Glaxo Wellcome Inc.
The Glenmede Corp. Inc.
Glimmerglass Opera
The Goldman Sachs Group, Inc.
Grupo Vicunha
Guidant Corporation
HAHT Software, Inc.
The Hartford Financial Services Group, Inc.
Heritage Capital Management
Hewlett-Packard Company
Hoffmann-La Roche Inc.

Honeywell International, Inc.
Howstuffworks.com, Inc.
Hughes Electronics Corporation
IBM Corporation
Icarian, Inc.
Intel Corporation
iXL Enterprises, Inc.
J. P. Morgan & Co. Incorporated
Johnson & Johnson
journyx.com
Kestrel Solutions
Kraft Foods, Inc.
Legg Mason Wood Walker, Inc.
Lehman Brothers Holdings Inc.
LiveTechnology International
LM Ericsson Telephone Company
Mattel, Inc.
The McKenna Group, LLC
McKinsey & Company, Inc.
Medical Self Care, Inc.
Mercer Management Consulting, Inc.
Merck & Company
Mercury Marine
Merrill Lynch & Co., Inc.
Microsoft Corporation
Miller Brewing Company
Minnesota Mining and Manufacturing
Company
Mitchell Madison Group
Morgan Stanley Dean Witter & Co.
Morgan, Lewis & Bockius, LLP
Nabisco, Inc.
National City Corporation
Navigant Consulting, Inc.
New River Capital Partners
Nortel Networks
Northwest Airlines, Inc.
Offroad Capital
PaineWebber Incorporated
Peppers and Rogers Group
PepsiCo, Inc.
Pfizer Inc.
Philip Morris Companies Inc.
Piedmont Venture Partners, LLC
The Pillsbury Company
Pitney Bowes Inc.
Pittiglio Rabin Todd & McGrath (PRTM)
Playtex Products, Inc.
Porivo Technologies, Inc.
priceline.com Incorporated
PricewaterhouseCoopers LLP
Printpack, Inc.
The Procter & Gamble Company
Proxicom, Inc.

Question.com, Inc.
Ralston Purina Company
Raymond James Financial, Inc.
Recreational Equipment, Inc. (REI)
Red Hat Software, Inc.
Reliant Energy
Revenio, Inc.
Ropes & Gray
Russell Corporation
Salomon Smith Barney Inc.
Sara Lee Corporation
Schering-Plough Corporation
Scient Corporation
SciQuest.com, Inc.
Scott, Madden & Associates, Inc.
Serome Technology, Inc
SG Cowen Securities Corporation
Sibson & Company
Siebel Systems, Inc.
Siegelgale
SmithKline Beecham
Southeast Interactive Technology Partners
The Southern Company
Sports Illustrated
Sprint Corporation
StartUpStreet.com
Sumitomo Corporation
Sun Microsystems, Inc.
Switchback Grille and Trading Company
TH Lee.Putnam Internet Partners
The Motley Fool
Thomson Consumer Electronics Inc.
Tiber Group
Tonti Properties Management Company
TopSports, Inc
UBS Warburg LLC
Unilever
United Airlines, Inc.
United Parcel Service of America, Inc.
US Airways Group, Inc.
U S WEST, Inc.
Van Kampen Funds Inc.
Viacore, Inc.
Viant Corporation
Viewpoint Investment Partners
ViOS
Wachovia Corporation
Wal-Mart Stores, Inc.
Webvan Group, Inc.
Weyerhaeuser Company
Wilson Sonsini Goodrich & Rosati
Windwire
ZEFER Corp.
Zingbill, Inc.